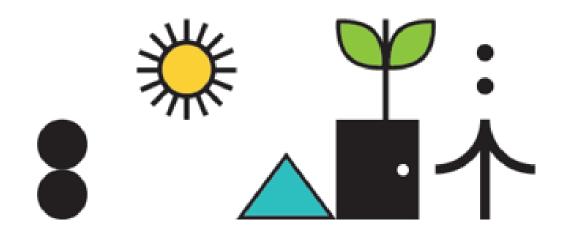
## Prosper Unlocking postdoc career potential





## A Coaching Approach to Career Conversations.

Denise Chilton
Career and Leadership Coach
Denise Chilton Coaching

Led by

In partnership with















#### What we will cover...

Why a coaching approach to career conversation?

The coaching relationship

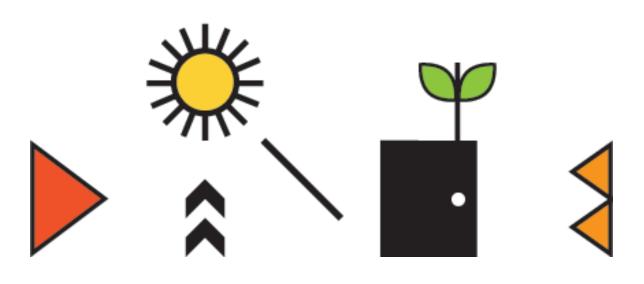
Coaching principles

Contracting

Core Skills

Time for your questions





#### What we will cover next time...

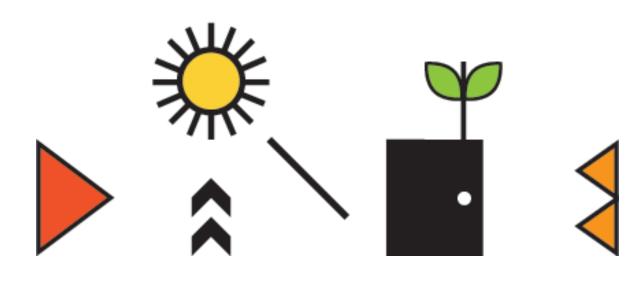
Structuring a coaching conversation

Offer a coaching model - GROW

Coaching in action... live demonstration

Opportunity to have a go





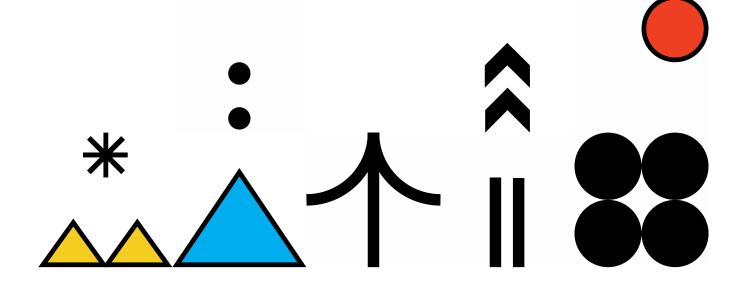
## Begin with the end in mind

What do you want to be saying as you leave the session today?

• I am.... I have ......

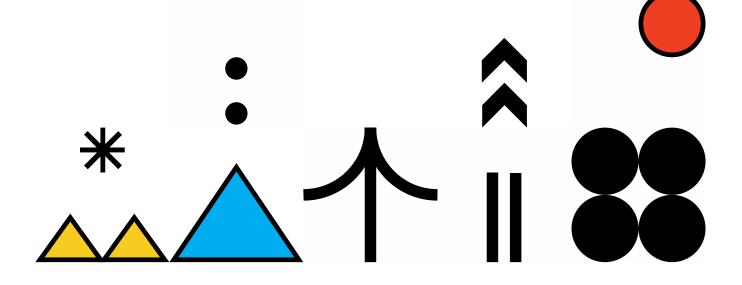
- Present tense
  - Positive
  - Personal
  - Possible





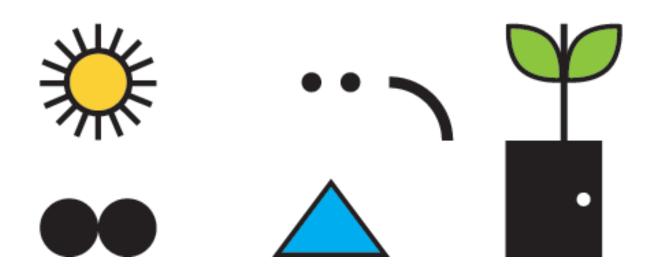
# When it comes to having a career conversation what is the *real challenge* for you?



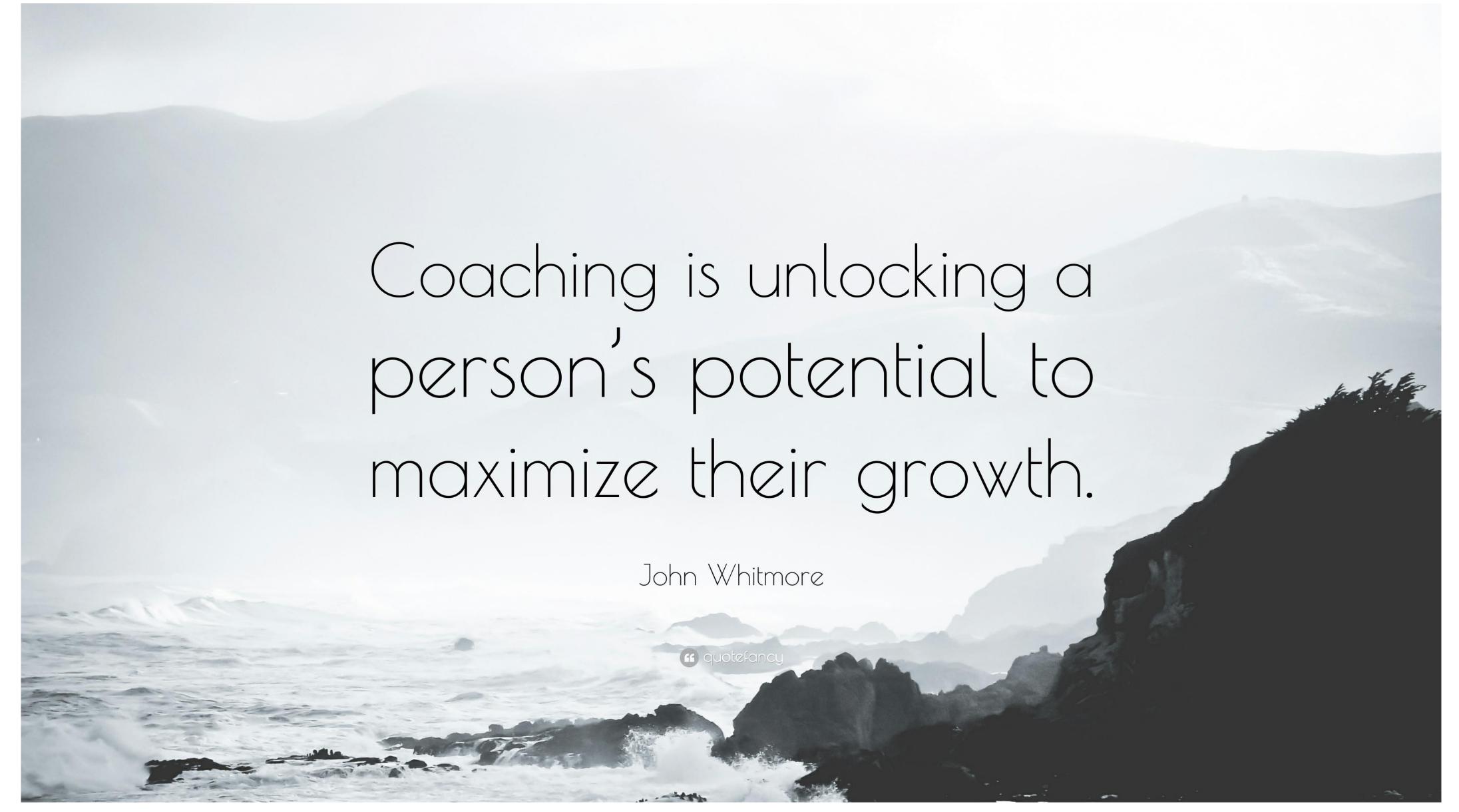


- •Where are you now?
- •Where are you heading?
- •What support do you need?
- •Where can I (as the PI) be most useful?



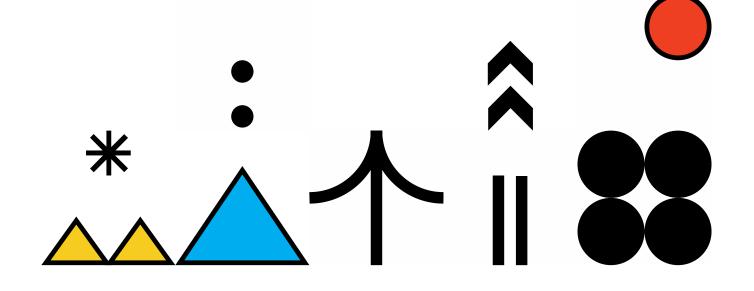


#### Why a coaching approach?



The Coaching Relationship





#### Different Hat!



#### Coaching Relationship...

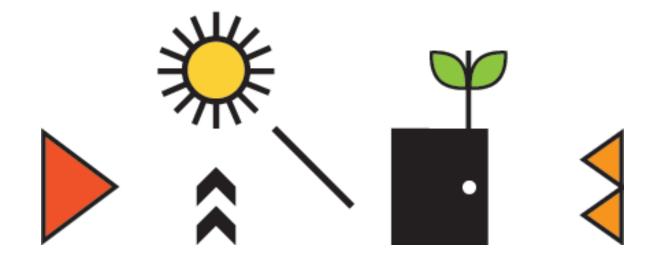
Postdoc is resourceful and expert in their life

Agenda for the time together comes from the postdoc

PI holds a safe, non-judgemental space to ask questions and help unlock thinking

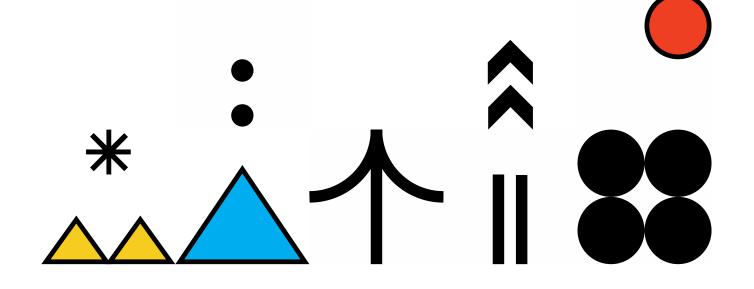
A thinking partnership find creative solutions together





Contracting – How are we going to work together?

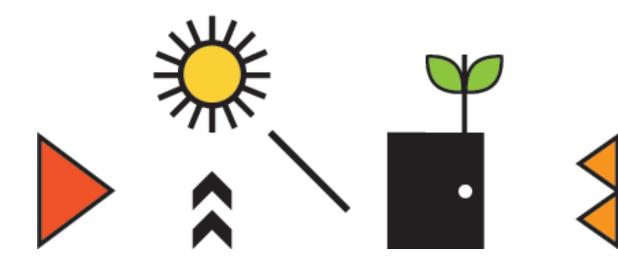




#### Contracting... How will we work together?

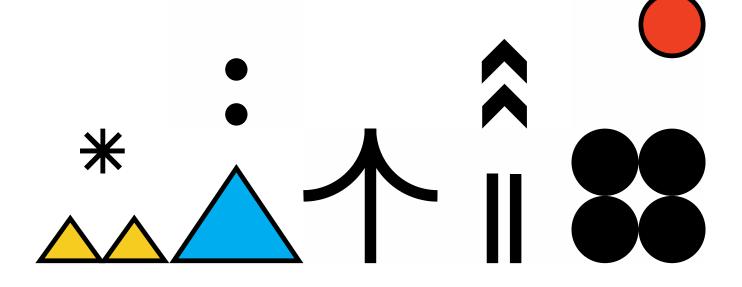
Set the expectations Goals for the conversation – Begin with the end in mind How often will we meet? For how long? Contact in-between sessions How will we keep confidentiality Honour the time commitment Boundaries Accountability





Core Skills

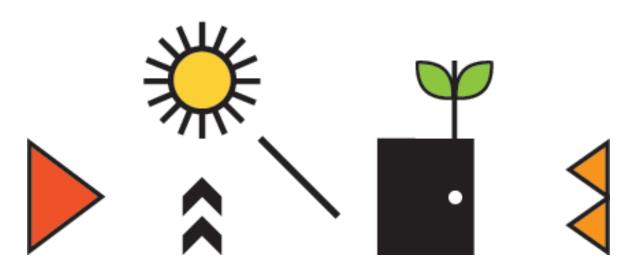




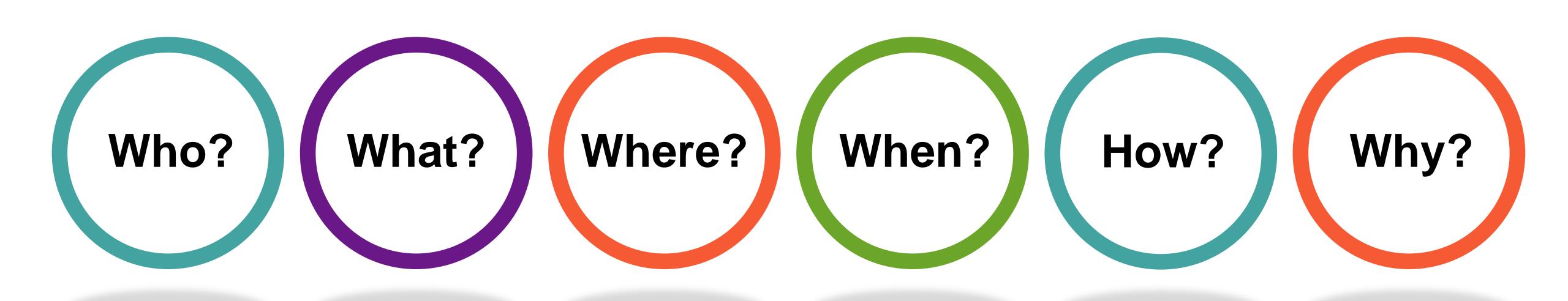
#### Core Skills...

Asking more questions – What and How Staying curious a little longer Silence Listening Identifying barriers Reflecting Back



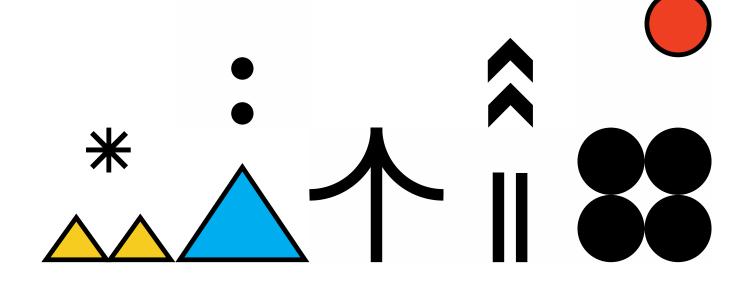


## The Power of Open Questions



A word on advice





## What will you do?

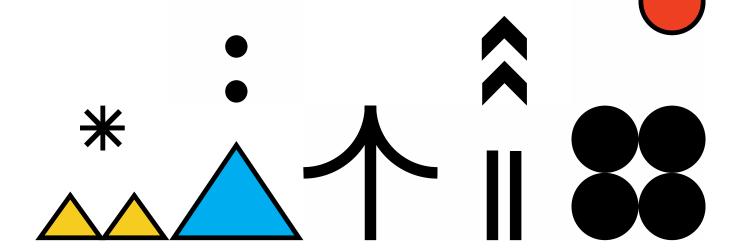
One thing I am taking away today...



hanges

hings

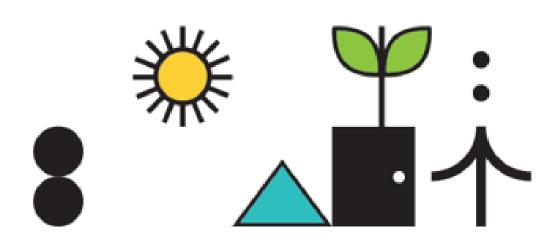
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#### **Any Questions**







### Thank you. Get in touch:

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Twitter @DeniseChilton



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